TERI School of Advanced Studies

Vasant Kunj, New Delhi

MBA Sustainability Management (Online) FAQs

1. Who is this MBA programme designed for?

The MBA in Sustainability Management (Online) is designed specifically for working professionals with a minimum of three years of professional experience.

The programme builds on existing professional knowledge and experience, helping learners strengthen their understanding of management, sustainability and strategic decision-making.

Professionals who have not yet gained three years of work experience may consider the MBA in Sustainability Management, the regular on-campus programme (off-line) offered by TERI SAS.

2. What are the eligibility criteria for admission?

Applicants must hold a graduation degree with a minimum of 50% marks and have at least three years of professional experience.

Applicants may be required to submit documents including their graduation marksheet, proof of professional experience, Statement of Purpose (SoP) and in-service certificate, wherever applicable.

3. Why is a minimum of three years of professional experience required?

The programme is designed at an advanced level for professionals who already have practical workplace experience.

This allows learners to connect management concepts, sustainability challenges and strategic decision-making with situations they encounter in their professional roles.

4. Can professionals from non-sustainability backgrounds apply?

Yes. Professionals from different academic and professional backgrounds may apply, provided they meet the eligibility criteria.

The programme is relevant for individuals interested in understanding and gaining expertise on how sustainability connects with management, business strategy, operations, finance, technology and organisational decision-making.

5. How can professionals from fields such as finance, marketing, HR, IT or operations transition into sustainability through this programme?

Sustainability is increasingly connected to multiple business functions.

For example, finance professionals may work in sustainable finance and climate risk, while professionals from operations, IT, HR and marketing may contribute to sustainable supply chains, responsible technology, organisational change and sustainability communication.

The programme can help learners connect their existing functional expertise with emerging sustainability priorities and broader organisational objectives.

6. Can professionals who already hold a postgraduate degree apply for this MBA?

Yes. Professionals who already hold a postgraduate or higher degree may apply, provided they meet the programme's eligibility and admission requirements.

The relevance of pursuing an additional postgraduate degree will depend on the learner's professional background, career goals and learning objectives.

7. Can this MBA help me develop sustainable business ideas or transition into entrepreneurship?

The programme can support aspiring entrepreneurs, business owners and startup founders in developing a stronger understanding of sustainable business models, responsible growth, resource efficiency and strategic decision-making.

It can also help learners identify opportunities at the intersection of business and sustainability.

8. How does this MBA differ from a PGDM or other sustainability management programmes?

The programme awards a Master of Business Administration (MBA) degree (not a diploma) that is UGC and AICTE approved and offers structured management education integrated with sustainability.

A UGC and AICTE approved master's degree offers broader academic and professional opportunities than a diploma, including eligibility for certain government-sector roles and higher education pathways where a postgraduate degree is specifically required.

9. Is the degree recognised by UGC and approved by AICTE?

Yes. The degree is duly approved by the UGC and AICTE.

10. Is the programme completely online, and how are classes conducted?

Yes. The programme is delivered entirely online through a combination of **regular live classes on weekends, recorded lectures and LMS-based learning activities**.

The learning experience includes discussions, practical assignments, software-based learning, industry engagement, consulting-oriented work and a **24-credit capstone and industry immersion**.

11. How much time should working professionals dedicate to live classes and self-study each week?

The programme comprises **88 credits and 2,640 total learning hours, including live classes and independent learning**, with **one credit equivalent to 30 notional learning hours**.

Live interactive sessions are expected to be scheduled on weekends, while recorded learning resources can be accessed according to the learner's availability.

In addition to live classes, learners will need to dedicate time to recorded lectures, reading, assignments, practical activities and independent study. The weekly commitment will vary depending on the modules and academic requirements.

12. What happens if I miss a live class because of work commitments?

Recorded sessions will be made available through the Learning Management System (LMS), allowing learners to access the content later.

Learners are required to fulfil the attendance and academic participation requirements applicable to the programme. These requirements will apply even when recorded sessions are available for later viewing.

13. How interactive are the online classes?

The programme combines live online learning with opportunities for interaction and participation.

Depending on the session, learners may engage in discussions, ask questions, clarify doubts, participate in activities and complete assessments through the LMS and other learning tools.

14. Will the programme include real industry projects, case studies and practical assignments?

Yes. The programme includes practical learning through assignments, case studies and applied activities.

The capstone and industry-related components are intended to help learners connect academic concepts with real-world sustainability and management challenges.

15. What is the role of the 24-credit capstone and industry immersion?

The 24-credit capstone and industry immersion provide an opportunity to apply concepts from the programme to a substantial, practice-oriented project.

Learners can work on sustainability and management challenges, develop structured solutions and connect academic learning with professional contexts.

The specific project format, industry participation and assessment requirements will be determined according to institutional and academic arrangements.

16. Will I have opportunities to interact with industry professionals and sustainability practitioners?

The programme aims to connect learners with the wider sustainability management community through industry interactions, practitioner engagement and opportunities to connect with alumni and professionals.

These interactions may include knowledge-sharing sessions, professional networking and other academic or industry-related activities.

17. What career opportunities can professionals pursue after completing this MBA?

The programme can help professionals build knowledge relevant to areas such as:

- Sustainability management
- ESG and sustainability reporting
- Climate risk and resilience
- Sustainable finance

- Sustainability consulting
- Responsible supply chains
- Corporate sustainability
- Sustainability-focused entrepreneurship

The relevance of each career path will depend on the learner's existing qualifications, professional experience, skills and career objectives.

18. Can this programme help me move from a technical or functional role into a management position?

The programme can help professionals strengthen their management knowledge and connect their existing functional expertise with broader organisational priorities.

This may support career progression into roles involving strategy, sustainability, operations, projects or cross-functional decision-making.

Actual career progression will depend on individual experience, performance, organisational requirements and available opportunities.

19. Does the programme support career advancement?

The programme is designed for working professionals with 3+ years of experience who can apply their learning within their current roles or pursue new opportunities. Learners may also benefit from opportunities to engage with alumni and the sustainability management community along with the university's placement cell.

20. What measurable career outcomes can prospective students realistically expect?

Career outcomes vary depending on a learner's professional background, experience, organisation and career goals.

The programme is intended to strengthen management and sustainability capabilities that professionals can apply in their current roles or use when pursuing new opportunities.

Specific outcomes such as promotions, salary increases, job offers or managerial appointments cannot be guaranteed.

21. How relevant is this MBA if my organisation does not currently have a dedicated sustainability team?

Sustainability-related responsibilities are increasingly becoming part of functions such as strategy, finance, operations, procurement, human resources and risk management.

Even where an organisation does not have a dedicated sustainability team, professionals can apply relevant knowledge to improve processes, manage risks, support compliance and contribute to responsible business decisions.

The programme may also help learners identify opportunities to introduce or strengthen sustainability initiatives within their organisations.

22. Is the programme worth the fees for a working professional?

The total programme fee is **₹13,35,000**.

The programme offers structured management education focused on sustainability, with live online learning, academic resources, practical learning activities and a capstone and industry immersion component.

Prospective learners should consider the curriculum, learning format, professional goals, time commitment and expected learning outcomes when assessing whether the programme is suitable for them.

23. How is this programme different from shorter ESG, climate or sustainability certification courses?

The MBA offers a broader, structured management education that integrates sustainability with areas such as strategy, finance, operations, leadership and decision-making.

Shorter certifications may focus on specific subjects, tools or skills.

The choice between an MBA and a shorter certification will depend on the learner's existing experience, learning objectives, career plans and the depth of knowledge they wish to develop.

24. Why should an experienced professional choose this MBA instead of learning sustainability through work experience and online courses?

Professional experience and independent learning are valuable, but they may not provide the same structured coverage of management concepts, academic assessment and interdisciplinary sustainability knowledge as an MBA.

This programme offers an opportunity to build on existing professional experience through formal education, applied learning and engagement with the sustainability management community. It also provides an opportunity to connect and learn alongside peers who share an interest in sustainability, bringing different professional experiences and perspectives into the learning environment.

The MBA degree may also be relevant for professionals whose career progression or further education plans require a formal postgraduate qualification.

The decision should ultimately depend on the learner's professional goals, existing knowledge, learning preferences and career plans.

25. Can international students apply for the MBA in Sustainability Management (Online)?

Yes. **International students are welcome to apply for the programme**, subject to meeting the applicable admission and eligibility requirements. The online format also provides an opportunity for professionals based outside India to pursue an MBA in Sustainability Management while continuing their professional commitments.

26. What is the mode of examination for the programme?

Examinations will be conducted online through **Mercer Mettl's proctored examination platform**, which supports secure online assessments.

The evaluation structure comprises:

- **30% Continuous/Internal Assessment**
- **70% End-Semester/End-Term Examination**

Learners must secure a minimum of **40% marks separately in each component** to pass a course (on a best of attempts basis).

Semester IV projects will be evaluated through project deliverables, presentation and viva voce, along with industry/mentor evaluation, as specified in the respective course syllabi.

27. Will the programme include visiting faculty and industry experts?

Yes. The programme will include **visiting faculty and industry experts, including international faculty and experts**, bringing perspectives from academia, business and the sustainability sector into the learning experience.

Learners will have opportunities to engage with experienced professionals and leading voices in sustainability management, helping them connect academic concepts with real-world business challenges and industry practices.

28. Can I apply for a scholarship for the MBA in Sustainability Management (Online)?

Yes. Merit-based scholarships are available, subject to the applicable terms and conditions.

For information about scholarship eligibility, criteria and the application process, please contact the admissions team at **admissions@terisas.ac.in**.
