

<b>Sanjna Aggarwal</b>			+91-8010192415     <a href="mailto:sanjna7@gmail.com">sanjna7@gmail.com</a>		
<b>Teaching Experience</b>			<b>Sept.’16-Present</b>		
<b>JIMS, Indraprastha University</b>		<b>Asst. Professor, Dept. of Management</b>		<b>August ‘18-Present</b>	
<ul style="list-style-type: none"><li>· Handling Business Law and Sales Management UG level.</li><li>· As a Board of Studies member, suggested various changes in the existing curriculum.</li><li>· Engaged and mentored the students regarding various future career prospects while evaluating their individual interests and preferences.</li><li>· Working as a Faculty Co-ordinator for various college and departmental events and programs like Rotarian Plantation Drive, Zest-College annual fest.</li><li>· Accompanied the students for Industrial Visit to SEBI</li><li>· Anchored the National Conference on Sustainable Development: People,Planet &amp; Partnerships at IIC, New Delhi.</li></ul>					
<b>St. Joseph’s College(Autonomous), Bangalore University</b>		<b>Asst. Professor, Dept. of Commerce</b>		<b>June’17-May’18</b>	
<ul style="list-style-type: none"><li>· Handled Macro-Economics, Cost Accounting, Principles of Management and Auditing at UG level.</li><li>· As a Board of Studies member, suggested various changes in the existing curriculum.</li><li>· Engaged and mentored the students regarding various future career prospects while evaluating their individual interests and preferences.</li><li>· Worked as a Faculty Co-ordinator for various college and departmental events and programs.</li><li>· Accompanied the students for Outreach Program.</li></ul>					
<b>SuccessEdge (Private Institute).</b>		<b>Tutor</b>		<b>Feb.’17-May’17</b>	
<ul style="list-style-type: none"><li>· Delivered scheduled lectures on Micro-Economics and Auditing to the students preparing for CA-CPT, CWA and CS.</li></ul>					
<b>Kristu Jayanti College(Autonomous), Bangalore University</b>		<b>Asst. Professor, Dept. of Commerce</b>		<b>Sept.’17-Dec.’17</b>	
<ul style="list-style-type: none"><li>· Handled Business Economics, Management Accounting, Financial Management and Business Organisation at UG level.</li><li>· Devised and implemented learning objectives and lesson plans to achieve defined targets.</li><li>· Actively participated in and co-ordinated various college and departmental events and programs.</li></ul>					
<b>Publications &amp; Conferences Attended</b>					
<ul style="list-style-type: none"><li>• Participated in National Summit on “<b>Capital Alternatives for SMEs and Startups: Emerging Opportunities &amp; Challenges in India</b>” Organized by ASSOCHAM in October,2018.</li><li>• Article titled “<b>Green Marketing and its 4Ps: An initiative towards sustainability</b>” published in quarterly e-journal of Delhi Productivity Council.</li></ul>					
<b>Academic Profile</b>					
UGC-NET(JRF)- Commerce		UGC- 2018		67.00%	
M.Com[Specialisation in Marketing & Advertising and Security Analysis and Portfolio Management]		University of Delhi- 2015		59.31%	
CMA(Formerly known as CWA) (Applied for Associate Member of ICAI)		The Institute of Cost Accountants of India-2013		64.83%	
B.Com(H)[Specialisation in Financial Management]		HansRaj College, University of Delhi-2012		71.76%	
Class XII (CBSE)		St. Xaviers Senior Secondary School, Bathinda-2009		93.00%	
Class X (CBSE)		Delhi Public School, Vijaypur- 2007		95.40%	
<b>Industrial Experience</b>			<b>52 Months</b>		
<b>OYO Rooms</b>		<b>Analyst, Finance (Enterprise Partnerships)</b>		<b>July’15 – March’16</b>	
<ul style="list-style-type: none"><li>· Reconciliation of CRS (internal database software) records with the independent records of 50+ corporate partners, with special attention on receivables, reported a significant sum of INR 14crores as receivables.</li><li>· Held meetings with the concerned departments of the corporate partners on a regular basis with the purpose of receivables recovery while maintaining healthy relations with them, enabled recovery of receivables worth INR 6crores (approximately 50% of total receivables).</li><li>· Worked continuously towards streamlining and automation of the finance processes for Enterprise Partnerships Department. Developed automated portals (approximately 25+) for corporate partners in close association with the Product Team and Technical Team, ensuring minimal human intervention in invoicing, recoveries, aging and record maintenance with minimal discrepancies and errors.</li><li>· Validation of the Corporate Partnership Contracts in liaise with the Legal Department with attention on the payment terms, billing cycle, credit limit and discounting terms(if any).</li></ul>					

Deloitte Touche and Tohmatsu	Audit Senior Assistant	August'12 - June'15
<ul style="list-style-type: none"><li>· As a part of Healthcare and Life Sciences audit team, was plotted on organization's largest client in the stated sector which demanded strict adherence to the deadlines, meticulous attention-to-detail and quality of the deliverables.</li><li>· Performed audit assignments as per US GAAP to ensure correctness and completeness of the clients' financials. This involved scoping of the financial items using client specific materiality, preparation of Analytics worksheet to explain significant changes YoY, preparation of Trial balances and Lead sheets and performing Tie-outs.</li><li>· Voluntarily assumed the responsibility of delegating work, providing on-the-job training and assistance and reviewing the work of new subordinate team members.</li></ul>		
<b>Extracurricular Activities</b>		
<ul style="list-style-type: none"><li>· As a core team member of Greening Team, Deloitte, organized plantation drives in various parts of the city and events for the employees to put "greening" in the context of climate change adaptation and mitigation.</li><li>· As a team member of Deloitte Employee Giving Program, conducted flash mobs, mini-plays and other activities to raise financial support through direct payroll deductions or check payments by Deloitte professionals. The funds raised are disbursed through United Way, a non-profit organization, impacting millions of lives every year for common good.</li><li>· As a part of Polio Eradication Team conducted by UNICEF, NHRM and WHO in collaboration with National Service Scheme (NSS), University of Delhi, volunteered at polio vaccination booths and polio eradication awareness campaigns.</li><li>· Worked as a Creative Team Head and Treasurer, Commerce Society and NSS, HansRaj College, Delhi University.</li></ul>		