

MAULI SHARMA

Email: maulisharma216@gmail.com

Mobile Number: +91-8882390452

Objective

To secure a challenging position in your esteemed organization and utilize my skills and abilities by offering innovation and flexibility under your highly guided supervision. To guarantee you my full-fledged commitment towards the intricacies of your organization and my determination to raise the bars of glory.

Work Experience

- **Career Milap (Ed-Tech Startup)** **Nov 2020- Present**
 - Chief Sales Officer
 - Responsible for sales and operations, converting leads and making business proposals
 - Providing training and generic interview sessions to students

- **IL&FS India-Skills (Skill Development Sector)** **Apr 2014- Jul 2015**
 - Responsible for handling various Corporate Social Responsibility mandates
 - Handled various government projects- Ministry of minorities, Hunar se Rozgar, Pradhanmantri Kaushal Vikas Yojana etc
 - Interviewing candidates for the training and placement
 - Conducting soft skills, anger management and team building classes
 - Involved in content development, marketing and collaborations with colleges and companies
 - Responsible for training of trainers and centre development

- **The 3C Universal Developers (Real Estate)** **Mar 2013- Mar 2014**
 - CRM- Sales and Marketing
 - Conducting training sessions for the employees

- **The Trident- Bandra Kurla, Mumbai** **Jun 2011- Aug 2012**
 - Handling Guest Relations
 - Responsible for reservations, sales and night auditing

Additional Experience/ Internship

- Conducted various training and counseling sessions for Army Wives and Welfare Association (**AWWA**)
- Completed Mastery (**Methods for assessment of skill training and employability of rural youth**) generic training skills program conducted by IL&FS-Skills India
- **The Lalit, New Delhi** **Jun 2009- Oct 2009**
Completed Industrial Training in the following departments:
 - Food and Beverage Service- 1 month
 - Front Office- 1 month
 - Sales- 1 month
 - Human Resources- 1 month
 - Hygiene & Quality Department- 1 month
 - Food Production- 2 weeks
 - Training Department- 2 weeks
 - Accommodation Operations- 1 week

Educational Qualification

Degree/Examination	Institution/ University	Year of Passing	Percentage
PG Diploma- Human Rights	Indian Institute of Human Rights, New Delhi	2016	68.37%
BSc. Hospitality	IHM- Ahmedabad	2011	73.55%
HSC (CBSE)	The Air Force School, Delhi	2008	70.2%
SSC (CBSE)	The Air Force School, Delhi	2006	70.4%

Achievements

- Participated in **Nav Bharat Times Femina star** (Top 50)
- Received certificate of social work for **Cauvery Calling**
- Received certificate by The Trident for maximum no. of enrollment of their loyalty programme- Trident Privilege
- Appreciation letters received from Food & Beverage Service and Hygiene & Quality Department (for HACCP- Hazard Analysis Critical Control Point) during the industrial training

- Assigned as event assistance for naukri.com organized at Rajpath club, Ahmedabad at college level
- Represented the college at the Spring Fest held in Chaudhary Technical Institute, Gandhinagar
- Organized college cultural fest
- Secured 2nd prize for table tennis mixed doubles at college level
- Participated in inter-college basketball (captain)
- Received certificate of social work for Global Cancer India at school level
- Was appointed as the Prefect of Discipline at school level

Personal Information

Date of Birth: 25th June 1989

Marital Status: Married

Languages Known: English and Hindi